- 1. Is there a better way to do what you do?
- 2. What do you see that I don't see?
- 3. How can we make things better for the customers?
- 4. How can we seize opportunities?
- 5. What can we do to bring energy in the workplace?
- 6. How can we improve?
- 7. How can we have fun at work?
- 8. How are you doing?
- 9. What makes you want to stay employed with our organization?
- 10. How can we improve your work environment?
- 11. What is your single best idea that will make this business explode?



- 11. How can we make these changes work for us?
- 12. What can I do to help you win on the job?
- 13. What are 2-3 things I can do to support you?
- 14. What did I miss? (Can say at the end of your meeting.)
- 15. What have you learned this week?
- 16. How do you feel about things happening around here?
- 17. How can I be a better leader to you?
- 18. What am I doing that is helpful? What am I doing that is not helpful?
- 19. How can we generate more revenue for our company?
- 20. What do you think?
- 21. Who do I need to express appreciation to?





- 22. What exceptional thing have I done for my department last week?
- 23. What exceptional thing do you plan to do for my department next week?
- 24. What is going well here? If the answer is "nothing" follow-up With then how can this place be more effective?
- 25. What is one way your teammates have made the job easier During the last couple of days?
- 26. Share a recent win that no one else in the room might have heard.
- 27. What's the good word?
- 28. What are 2 or 3 things I can do to support you in growth?
- 29. How can I help you win on your job?





- 30. What's your vision on how we can work better together?
- 31. Here's our vision. Where do you see yourself contributing to our vision? How do you think you are doing?
- 32. How can we create an environment where you are comfortable?
- 33. Question What is important to you?
- 34. What am I doing or not doing to help you succeed?
- 35. What's it like to be on the other side of me?
- 36. In what ways do you feel like you're growing, or not growing, in your role? What makes you say that?
- 37. How can I serve you?
- 38. What do I need to communicate?
- 39. What would you like to see changed?





- 40. What did you learn?
- 41. Did we add value?
- 42. How can we maximize the experience you are having now?
- 43. In what way can I clear the pathway for you to make your job more interesting or less complicated?
- 44. How can you make the most of this opportunity?
- 45. What's working well for you in your current position?
- 46. What did you enjoy about this day?
- 47. What did you especially enjoy?
- 48. What is the best thing that happened to you since the last meeting?
- 49. What's the one thing that could make your work more satisfying, and why?





- 50. What can I do to make a difference to you?
- 51. What did you do today to make you feel how special you are?
- 52. What else?
- 53. If you were in my job, how would you handle this?
- 54. What do you like about your role?
- 55. How could we improve on teamwork?
- 56. What's the biggest challenge you're facing right now? How can I help?
- 58. What is your favorite/least favorite thing about your work right now?

Remember, the quality of responses is dependent upon the quality of your questions!



